



# WOJUNG GRAM



## WOO News & Global Air Cargo Trends

### ▣ “Cello Square’ and ‘iNOMAD’ meet”... Woojung Air (WOO) signed MOU for win-win cooperation with Samsung SDS

Samsung SDS signed an MOU with WOO to expand its global aviation logistics business and coexist with small and medium-sized logistics companies in Korea. This agreement is drawing attention from the market in that it is actually a combination of Samsung SDS's digital logistics service Cello Square platform and WOO's air logistics platform iNOMAD.



Samsung SDS said, “We will combine WOO's services specializing in air logistics, such as WOO's air cargo real-time tracking and price information, with the Cello Square platform, a digital logistics service.” It said that it had chosen strategic cooperation with WOO to expand its air logistics business. Accordingly, customers using Samsung SDS Cello Square can access various air cargo information provided by iNOMAD, including market fare information, and air cargo space information through airline and BSA contracts. Reservation

and cargo tracking functions are also expected to be utilized. In the end, it will be possible to check the entire process of air logistics transportation, including cargo receipt – airport cargo handling – aircraft shipment – airport cargo arrival – arrival. In addition, Samsung SDS is reported to have decided to actively support WOO's overseas business expansion by jointly developing international air logistics products for domestic e-commerce sellers to expand their global sales in the US, Japan, Australia, and Brazil together with WOO.

In fact, iNOMAD is said to have started to secure a bridgehead for overseas market development, such as reviewing the establishment of a local corporation to advance into the Hong Kong market. Based on this, expansion into other countries is also expected. WOO already has its own cargo terminal in ICN Airport, and has recently been selected as an airport logistics complex developer in the ICN Airport FT Zone, and has signed a contract with IIAC for the construction of a 2<sup>nd</sup> warehouse. has a plan to use it as an exclusive warehouse for iNOMAD. [Source:CargoPress]

### ▣ **Links to major articles on global air cargo market trends**

[Airfreight price downward curve due to increased belly supply](#)

[Airfreight industry will not suffer any “lasting negative impact” from the pandemic](#)

[Korea is weakening its position in the import market of China](#)

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## ● Charters to America in Jul

2022 July 7						
월 Monday	화 Tuesday	수 Wednesday	목 Thursday	금 Friday	토 Saturday	일 Sunday
27	28	29	30	1	2	3
				ATL OZ2523 (9LDP 4PLA)		ATL OZ2523 (9LDP 4PLA) DL196(1LDP)
4	5	6	7	8	9	10
	DL196(1LDP)	LAX OZ2067(4LDP 3LPA)		ATL OZ2523 (9LDP 4PLA)		ATL OZ2523 (9LDP 4PLA) DL196(1LDP)
11	12	13	14	15	16	17
	DL196(1LDP)	LAX OZ2067(4LDP 3LPA)	DL196(1LDP)	ATL OZ2523 (9LDP 4PLA) DL196(1LDP)		제한일 ATL OZ2523 (9LDP 4PLA) DL196(1LDP)
18	19	20	21	22	23	24
	DL196(1LDP) ORD 5X0099 (2MDP)	LAX OZ2067(4LDP 3LPA) ORD 5X0099 (2MDP)	DL196(1LDP) ORD 5X0099 (2MDP)	ATL OZ2523 (9LDP 4PLA) DL196(1LDP) ORD 5X0099 (2MDP)		ATL OZ2523 (9LDP 4PLA) DL196(1LDP)
August						
M T W T F S S	25	26	27	28	29	30
1 2 3 4 5 6 7		DL196(1LDP)	LAX OZ2067(4LDP 3LPA)	DL196(1LDP)	ATL OZ2523 (9LDP 4PLA)	ATL OZ2523 (9LDP 4PLA)
8 9 10 11 12 13 14		ORD 5X0099 (2MDP)	ORD 5X0099 (2MDP)	ORD 5X0099 (2MDP)	DL196(1LDP)	DL196(1LDP)
15 16 17 18 19 20 21					ORD 5X0099 (2MDP)	
22 23 24 25 26 27 28						

- [LAX OZ2067 D3]
- [ATL OZ2523 D5,7]
- [SEA, LAX, PDX etc connection sector DL196 D2,4,5,7]
- [ORD 5X0099 D2,3,4,5]

## ● C/S America : Mandatory to insert the following special remarks on AWB

Country	DEST	Special remarks
Chile	SCL IQQ PUQ ANF	CNEE RUT
Colombia	BOG MDE CTG BAQ CLO	CNEE NIT
Ecuador	UIO GYE	CNEE RUC
Guatemala	GUA	CNEE NIT
Peru	LIM	CNEE RUC

## ● Market trends in America

- ✓ Despite the increase in the supply of American passengers, the supply of chartered passenger aircraft continues.
- ✓ Slight increase in e-Commerce cargo from China due to China lifting of lockdown
- ✓ Concerns about falling demand due to slowing consumption in the US

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### ● LH (Lufthansa Cargo)

- ① Supporting Pax space and price for E-cigarette cargo
- ② Hot sale for density cargo in Jul
- ③ Easy to proceed with EAW without AWB Pouch, EAP with AWB Pouch is also available at no extra cost as before.
- ④ Connection within GE & VIE / PRG / AMS / BRU Same day connection are possible (ARR in 24Hours)

### ● OZ (Asiana Air)

- ① Hot summer promotion during holiday season, FRA/ connection/ VIE Density cargo welcome
- ② Non-operating freighters on D5 for 2<sup>nd</sup> ~ 4<sup>th</sup> in Jul (Maintenance only for VIE & FRA ARR)
- ③ Expanding Pax flight supply since mid of Jun
  - ✓ CDG : D3,5,7 3/7 (OZ501, 1030/1750)
  - ✓ FCO : D2,6 2/7 (OZ561, 1010/1620)
  - ✓ BCN : D2,6 2/7 (OZ511, 1145/1910)
  - ✓ ALA : D2,5 2/7 (OZ577, 1805/2140)
  - ✓ Providing the best price for the sectors as the level of T/S price
- ④ VIE / FRA / MXP / LHR 및 via FRA 2 cities in GE (BER, BRE, GCN, STR, MUC, LEJ etc) connections (4 Ports in W/EU) are possible.

### ● QR (Qatar Air)

- BUP own working process 4/7 on D3,5,6,7  
Easy connection to the main EU region, WAW poss,
- ① DDS SERVICE within FRA is possible
  - ② Fast connection with allotment is possible
  - ③ CMN/LOS/TUN/EBB/NBO/JNB service is easy
  - ④ Providing the lowest prices for all area EU/ME/AF.

### ● TK (Turkish Air)

- ① Available BSA 2/7 on D5,7
- ② 5 MDPs each on D5,7. 2 LDPs on Pax (TK091) on D3. (TK E-cigarette cargo X-ray pass standard possible)  
Pax/Freighter schedule in Jul (Pax Daily +TK0021 2/7)

Flt No	Type	Day	DEP	STD	ARR	STA	Cut off
TK6495	FRTR	5	ICN	01:15	ISL	05:40	18:00 -1
TK6545	FRTR	7	ICN	05:05	ISL	09:30	20:00 -1
TK0091	PAX	Daily	ICN	23:45	IST	05:10	18:00
TK0021	PAX	16	ICN	23:00	IST	04:25	18'00

### ● AF/KL (Air France/KLM Air)

- AF267 ETD 02:25-ETA 09:35
- ① Changed from 1/7 to 2/7 on D4,6 from Jul
  - ② Next-day connection available thru all EU area beside LHR/BCN/MAD/FRA
  - ③ Separated working process for E-COMMERCE (CSRT process)

### ● European market trends in July

As the recovery speed of airliner supply, which had been suspended due to the existing COVID-19, is accelerating, air fares were expected to stabilize. However, due to the surge in passenger demand for the full-fledged vacation season and the refueling problem caused by the prolonged war in Russia, each airline's PAYLOAD ISSUE continued. The decline in freight rates is expected to be somewhat slower than initially expected. In addition, the situation in which local operation is delayed due to lack of local operation manpower in FRA.

### ● Changes to European airlines in July

LO (Poland Air) Security Declaration Guidelines : In the security form, the Agent Name and ACC3/RA3 Number parts are the part where the name of the agency in charge of the security search is actually entered. Therefore, in this part, the currently specified Agent Name is "WORLD UNITEC CO., LTD." is a fixed value. (The fixed value of the ACC3/RA3 Number is "N/A")

LOT Polish Airlines Security Declaration	
Agent Name	ACC3/RA3 Number
WORLD UNITEC CO., LTD.	N/A
Agent Name 및 Acc3/RA3 Number 수정금지	

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#### South East Asia & West Asia/Oceania

Carrier	Changes
SQ	Schedule & expansion from 01Jul - ICN-SIN SQ607 0915-1425 → Daily Added - ICN-SIN SQ601 1655-2210 Daily
OZ	Pax flight schedule from Jul - OZ731 [07:30-11:05] on D2,5,7
GA	GA879 10:35 – 15:45 - Existing 2/7 on D3,5 → added on 19Jul, 26Jul & regular schedule on D2 from Aug
YP	SIN YP6631 20:40 – 02:00 +1 - Existing 2/7 on D3,5 → add 3/7 on D3,5,7 from 17Jul and 4/7 on D1,3,5,6,7 from 25Jul SGN YP6651 22:00 – 01:20 +1 - Existing 2/7 on D4,6 → change 2/7 on D2,4 from 5Jul
5J	Schedule to SYD - ICN-MNL on D2,4,7 19:45-23:00 // MNL-SYD on D1,3,5 - AS 45 not allowed, recheck price in case of volume cargo
UL	FSC change to CMB, MLE, MIN, NOR - MIN, NOR → FSC 960/KG increases - Apply AS 45 from 34kg - When closing, the decimal point is unconditionally rounded up.

#### Northeast Asia

Carrier	Changes
BR	1. BR169 suspended from Jul 2. Change BR1169 from daily into 3/7 3. Keep operating BR159 daily from Jul
CI	1. Extra flights suspended from Jul. 2. Changes CI163 & CI161 from daily to 4/7 ~ 5/7 effective Jul
OZ,KE	to PVG, back to normal for Temp & DGR cargo, There are some cargoes that are partially impossible, so you need to ask again before booking.
CZ	HFE, NGB, CSX, HGH, TNA etc, back to normal but it is required to recheck before booking

#### ● Regional situation in Northeast Asia

- ① CHINA: In Jun, PVG lockdown was eased, local operations are proceeding at an improved pace compared to last month. Flights to and from other Chinese airports are often canceled due to the request of the destination airport due to reduced demand and the aftermath of the corona virus. Please reconfirm the actual schedule before proceeding.
- ② JAPAN : As the e-commerce volume did not show explosive demand as expected, there were not many space-related issues in Jun, and the surge in exports to Japan is not expected in Jul, so NRT & KIX freight rates are expected to drop.
- ③ TAIWAN : The progress of the diagnostic kits starting in May has been completed, and the space is not clogged. However, due to repeated demand reduction, there is a decrease in flight operations, so the schedule needs to be confirmed in advance. Local TPE & KHH rate cuts expected to be adjusted

## 기타

### ● Fuel & Other Surcharges by Carrier

- **KE/OZ etc** : FSC to be imposed from 16Jul'22 [ long haul : KRW1,720/Kg, medium range : KRW1,610/kg, short haul : KRW1,540/kg ]
- **D7/XJ** : Both carriers impose KRW 700/kg to ASEAN, KRW 900/kg to S/Asia, KRW 1,450/kg to Australia of FSC effective from 01Jul'22
- **HX** : Hongkong Air imposes KRW 600/kg of FSC effective from 01Jul'22
- **7L** : Silk Way West imposes KRW 1,520/kg of FSC effective from 06Jul'22
- **TK** : Turkish Air imposes KRW 1,380/kg of FSC effective from 16Jun'22
- **ET** : Ethiopian Air imposes KRW 1,120/kg (Gross WT) of FSC effective from 7Jul'22
- **LH** : LCAG imposes KRW 2,190/kg of ASC effective from 28Jun'22

### ● Other Airline & Forwarder's information

- **TK** : The cargo division of Turkish Airlines (TK) has recently launched three products.
  - ① TK SMART : Product that is typically transported repeatedly. Competitive rates are offered without weight and size restrictions.
  - ② TK PREMIUM : Product provided for critical product shipments, shortest-time delivery, on-time delivery, and minimal transshipment services for fast delivery.
  - ③ TK URGENT : Shipping at the same time as booking for fast delivery. Priority shipping space allocation. Priority handling of up to 300 kg for cargo plane loading. 100% refund if the contract conditions

are not met. Turkish Airlines dedicated team provides real-time location tracking service. [CargoNews]

- **CX** : Cathay Pacific Airways (CX) Cargo Division announced that it has resumed its entire cargo route schedule. Going forward, the airline will operate between 90 and 100 cargo flights per week.



In May, the airline continued to normalize its cargo network, adding flights one after another to Schiphol, Charles de Gaulle, Heathrow, Dubai, Riyadh and Phnom Penh. However, he explained that he still faces risks from the spread of the coronavirus and that there are still some restrictions as more cargo ships return to the market. [CargoNews]

- **KE** : Korean Air (KE) resumed operations on Incheon (ICN) and Vienna (VIE) routes from July 1. This route operated from March 28, 2007, but has been suspended due to COVID-19. The input equipment is 'A330-200' and 'B787-9 Dreamliner', which operates 3 flights per week. [CargoNews]

### ● National Holidays by Country

Please refer to the following link for national holidays provided by forwarder.kr. [Forwarder.KR]

<https://www.forwarder.kr/curr/holiday.php>