

우정 gram

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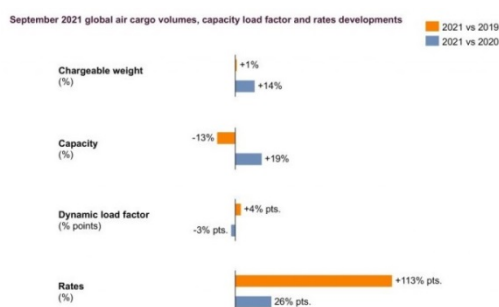
Highlight :

□ iNOMAD, a new platform service for Digital Air Cargo, is an optimal all-in-one solution through the convergence of information and communication technology (ICT) with the optimal combination of air logistics and console maximization know-how to provide stable space and competitive rates to customers. With our customer service solution released on 01Oct, we hope to catch your attention.



Global and Korean Air Cargo Trends

Market price fluctuations according to air cargo load factor



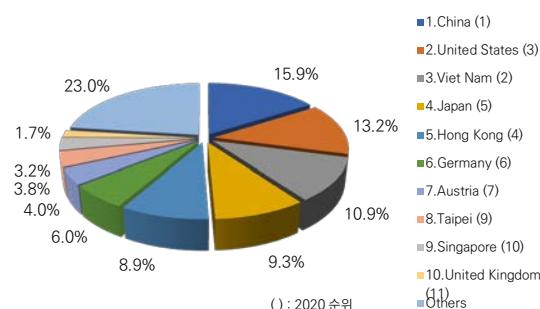
Global market is already getting close to that 80% in load factor and only at the start of the peak season. If you look at

market commentaries, we don't think it will be a typical peak season. It could get pretty messy pretty soon if this climb in the load factor continues in the next few weeks and we see no reason why it should not at the moment. Demand tends to get stronger towards the end of the year and we see very little relief from a capacity point of view. Rates were also expected to continue to rise. When the load factors breach the 80% mark the market tends to switch from a buyers to sellers market. CLIVE data for Sep showed that demand increased by 1% compared with Sep 2019 (used to mitigate Covid impact) which is line with recent months. Capacity was down 13% in Sep compared with two years earlier. The overall load factor for Sep stood at 66%.

Korea Air Freight Trend

It is a fact that the global supply shortage, which started under the influence of Corona 19, is showing a vicious cycle of supply chain chaos and high freight rates, and it is a fact that there is an increasing point that the market equivalent to such a peak season has no choice but to continue through the end of the year and into the first quarter of next year. This shows that it is having an impact on the air cargo market in Korea as well.

According to CASS, in Sep, the largest air export volume by country was to China, followed by the United States, Vietnam, and Hong Kong. The top 10 countries accounted for 77.0% of the total tonnage. [Source : CASS]





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● OZ (ASIANA AIRLINES)

ICN-LAX route

- ✓ Securing space for Pax flights other than freighters !!
- ✓ Providing low rates for the shipments loadable on Pax flights, so please inquire.

ICN-ATL route

- ✓ Securing space for Pax flights on D4,6,7 other than freighters !! so please inquire.

ICN-ORD route

- ✓ Securing space for freighter every SUN !! so please inquire.

● AY (FINNAIR)

Securing space for the route ICN-HEL-JFK !!

- ✓ DEP ex ICN on D3, 6 and ARR at JFK the next day, so please inquire.

● DL (DELTA AIRLINES)

Securing space on DL196 !!

- ✓ LAX, SFO, PDX, SAN etc
- ✓ Please make a reservation for connection flights

Schedule Change by Airline

● AC (AIR CANADA)

ICN-YYZ route

- ✓ AC062 17:15/17:10 on D2, 6, 7
- ✓ AC7282 1825/1820 on D3

ICN-YVR route

- ✓ AC064 17:50/11:40 on D1, 2, 4, 5

● DL (DELTA AIRLINES)

ICN-DTW route

- ✓ DL158 10:45/10:50 on D1, 3, 4, 5, 6

ICN-ATL route

- ✓ DL026 18:40/19:20 on D2, 4, 5, 7

ICN-SEA route

- ✓ DL196 13:50/08:15 on D2, 4, 7

Addition of regular truck routes to the Middle East

- ✓ BOS, MCO, MEM, ORD, RDU, TPA

● HA (HAWAIIAN AIRLINES)

ICN-HNL

- ✓ HA460 21:25/11:45 on D3, 5, 7

Please inquire for the shipments to LAX, JFK.

● UA (UNITED AIRLINES)

ICN-ORD New service

- ✓ UA2791 13:20/11:50 Daily except D1 [31Oct ~ 14Nov]
- ✓ UA2791 11:15/08:45 on D3, 5 [17Nov ~ 15Dec]



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● < TURKISH CARGO / TK >

ICN- IST/ISL SKD in Nov

| Flt No | A/C | Day | Route | Dep/Arr |
|--------|-------|-----|---------|-------------|
| TK6495 | FRTR | 5 | ICN/ISL | 04:25/09:45 |
| TK6545 | FRTR | 7 | ICN/ISL | 01:05/06:20 |
| TK6077 | BELLY | 1 | ICN/IST | 21:00/02:40 |
| TK0091 | PAX | 367 | ICN/IST | 00:40/06:20 |

● < SAUDIA CARGO / SV >

ICN - RUH Direct service!

- ✓ SV899 (Tue/Thu/Sat) ETD 22:45-03:15+1
- ✓ Poss to forward to Europe, Southwest, Africa!

| Route | Flt no | Day | Dep/Arr | A/C |
|---------|---------------------------------|-----|---------------|------|
| ICN/RUH | SV899 | 246 | 22:45/03:45+1 | B780 |
| RUH/JED | Daily more than 20 flts per day | | | |
| JED/DMM | Daily more than 11 flts per day | | | |

● < ETIHAD CARGO / EY >

Schedule change for winter 21(effective from 31Oct)

- ✓ Exist : EY873 STD 23:45L (based on ICN LT)
- ✓ New : EY857 STD 23:05L (based on ICN LT)

● < FINNAIR O/Y / AY >

Operating charters every Thu, Sun !

- ✓ ICN - HEL AY8852 ETD/1340 - ETA/1730

* TRUCKING SERVICE *

| Route | Flt No | Day | Dep | Arr |
|---------|---------|---------|------|--------|
| HEL-AMS | AY9301 | 123456 | 1630 | 2359+2 |
| HEL-ARN | AY9063 | 123457 | 1700 | 1100+1 |
| HEL-BER | AY9313 | 123456 | 1600 | 1200+3 |
| HEL-BLL | AY9097 | 1234567 | 1700 | 0600+3 |
| HEL-BRU | AY9305 | 123456 | 1630 | 2359+2 |
| HEL-CDG | AY9361 | 123456 | 1700 | 1000+4 |
| HEL-CPH | AY9095 | 1234567 | 1700 | 1000+2 |
| HEL-DUS | AY9323 | 1236 | 1600 | 1600+3 |
| HEL-FRA | AY9315 | 123456 | 1600 | 2359+2 |
| HEL-GOT | AY9096 | 1237 | 1700 | 0800+2 |
| HEL-HAM | AY9311 | 136 | 1630 | 0900+3 |
| HEL-LHR | AY9383A | 123456 | 1600 | 1200+4 |



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South East Asia/South West Asia/Oceania

- **TG : ICN-BKK TG657 (1050/1445) increased to 5/7 D1,2,4,5,6**
 - ✓ TG655 (2120/0110+1) additional flt on D7 – 14, 21, 28Nov.
 - ✓ Need to ask for schedule beyond BKK.
- **SQ : Change of cargo handling company**
 - ✓ Change handling agent from AAS to AACT effective 1Nov'21.
 - ✓ Due to the change of cargo handling company, when bringing in ELI and ELM cargo, separate documents are required.
- **PR : ICN-MNL increased frequency**
 - ✓ PR8469 (2130/0030+1) – D27 / PR469 (2035/2335) – D3,4,6
 - ✓ Reconfirmation of flight number and schedule is required before proceeding due to sudden cancellation.
- **7C : ICN – SPN / CEB schedule**
 - ✓ SPN / 7C3406 (0830/1410) – 1/7 on D6
 - ✓ CEB / 7C2405 (1800/2200) – 5Nov, 19Nov
 - ✓ Size/Weight limit for narrow body – 109*121*76 / 100KG (GENERAL CGO ONLY)
- **KJ : ICN – BKK schedule**
 - ✓ ICN-BKK KJ531 (2320/0500+1) – 1/7 on D7
 - ✓ Please check the price and space separately.

Northeast Asia

- **KJ to TAO Extension of temporary suspend :**
Period 15Sep ~ U.F.N. (Reason : Unstable A/P system)
 - **9C to NGB Extension of suspension :** Period 17Sep ~ U.F.N.
 - **OZ to PVG :** Changed the scheduled time of OZ987 into 08:00-09:00
 - **CA to PVG :** no operation from Nov (no PVG TS), PEK Truck TS : Single B/U (Min pivot : PMC 1650kg / PLA 850kg / AKE 550kg)
 - **CZ to DLC :** no operation for direct service from Nov
 - **NH to NRT :** Change flight number from NH8536 to NH8476 effective from Nov
 - **HX to HKG :** HX629 3/7 on D2,4,7 1745-2040 A330 in Nov.
 - **GI to CGO :** Resume GI4120 Tue 1210-1350 B737F from 19Oct.
 - **KE to CGO :** KE327 2/7 on D1,4 0205-0355 B747F in Nov.
- ✉ In addition to the above guidelines, a number of routes that are currently operating due to the re-spread of China are being updated (please confirm)



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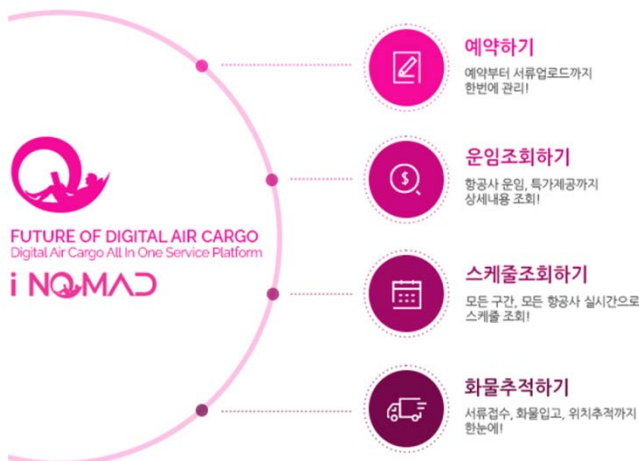
iNOMAD online business

- Hello, this is the iNOMAD division to greet you for the first time in WOOGram!

It is meaningful and happy to introduce a platform created by the know-how of Woojung Air's 20 years.

We hope that you will continue to watch our efforts to become a more advanced iNOMAD as a new standard for air cargo platform in the future.

Thank you very much for your much more support than expected for the October 1st launch. We are holding a membership registration and reservation event in November as well, so please visit our website and use it a lot.



- Starbucks event when you sign up for the first time in November! Chicken event on first

reservation! Experience the fun with iNOMAD on the website (inomad.co.kr)!



Global business (FAQ import concerned)

Q. I want to know about the import declaration process!

- ✓ DOCS to be submitted : Importer business registration certificate, HAWB, CI, PL or C/O as needed, Quarantine certificate etc
- ✓ Process : Import declaration – Import declaration acceptance – VAT payment – Import declaration processing completed

Q. Points to keep in mind about free imports?

- ✓ Even if it is a sample or a free gift, the cost of production cannot be eliminated, so the unit price of the item and the total amount must be listed.
- ✓ The commercial Invoice must state that it is No Commercial Value.
- ✓ At the request of the head of the customs office, an instruction manual may be requested.
- ✓ There may be restrictions on the number of items depending on the requirements.

Others

- **Status of fuel & other surcharges by carrier**

- **KE/OZ/Etc** : FSC to be imposed from 16Nov'21
[long haul : KRW570/Kg, medium range : KRW540/kg, short haul : KRW510/kg]
- **LH** : Lufthansa Cargo increases airfreight surcharge to KRW 1,440/kg effective 08Nov'21
- **ET** : Ethiopian Air increases FSC to KRW 610/kg effective 01Nov'21
- **AFKL** : Air France KLM increases FSC to KRW 830/kg effective 16Nov'21

- **Other airline & forwarder's information**

- **FREIGHTOS** : FREIGHTOS announced that it will compile the FREIGHTOS Air Index (FAI) based on its online air cargo reservation portal service, Web Cargo, and disclose the freight price trends every week. FREIGHTOS said the FAI will provide visibility into prices in the air cargo market, and the index is published every Sunday through its homepage. [Cargo News]
- **AC** : Canadian Airways (CA) will start operating two flights a week from YYZ to SDQ from December 16th. The A/C types are 'A321' and 'A319'. Departs every Tuesday and Thursday from YYZ. [Cargo News]
- **KE** : Korean Air will resume flights to Hawaii from November 3rd. It has been 19 months since the flight was suspended on April 3, 2020 due to COVID-19. Accordingly, the airline operates the Incheon-Honolulu route three times a week.

Departure flight (KE053) departs Incheon International Airport at 8:35 pm on Wednesdays, Fridays, and Sundays and arrives at Honolulu Airport in Hawaii at 10:00 am local time on the same day. The return flight (KE054) is scheduled to depart Honolulu at 11:40 am on Wednesdays, Fridays and Sundays and arrive at Incheon International Airport at 5:45 pm the next day. [Cargo News]

- **LH** : The cargo division of Lufthansa Airlines (LH) has recently agreed to link directly with logistics solution provider 'WiseTech Global' and global electronic reservation system 'CargoWise'. Through API linkage, CargoWise customers can make real-time reservations, space confirmations, and reservation confirmations on Lufthansa Airline. [Cargo News]
- **KJ** : Air incheon introduced the third '737-800SF' freighter on the 22nd. This equipment was leased from 'Vx Capital Partners', a rental company specializing in the '737-400' freighter based in San Francisco, USA. The company currently leases 45 units (737-400' freighters) to airlines around the world. This is the first time Air Incheon operates the '737-800F' aircraft. [Cargo News]

- **National holidays by country**

Please refer to the following link for national holidays provided by KOTRA.

http://www.kotra.or.kr/kh/about/KHKINY150M.do?MENU_CD=F0496&TOP_MENU_CD=F0261&LEFT_MENU_CD=F0496&PARENT_MENU_CD=F0467