

# 우정 gram

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## Dear customers

2019 has gone and we have a new year. Thank you so much for being with us last year. We look forward to your continued support this year and I also hope you have a great time ahead.

Best regards  
J.S.Yim  
CEO & President

### WOO associative channels



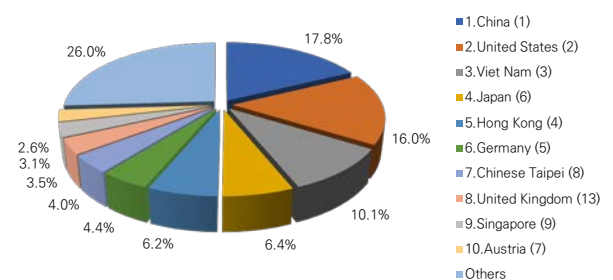
## Import & Export and Air Freight Trends – Korea

▣ IATA predicts that the global air cargo market will resume growth by 2020. In the recently announced 2020 annual forecast, IATA expects cargo shipments to increase by 2% per year, to 63.2 million tons in 2020, compared to a 3.3% decrease to 61.2 million tons in 2019. In addition, industry officials in Korea said that if the risks of the semiconductor and IT industry rebound and the risks of trade disputes between the US and China are partially resolved, there is a possibility of an increase in the first half of 2020.[Forwarder]

▣ Top 10 countries 'CASS air cargo export weight by country, and the top 10 countries' exports in China, USA, Vietnam, Japan, Hong Kong and Germany recorded 49,815 tons, accounting for 74.0% of the total. The ranks

change compared to the same month last year and overall volume declined -2.2%.

Korea Export Aircargo by country in NOV



\* ( ) : 2018 순위



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## America/C&S America/Canada

### ● OZ : Special sales for the segments of freighter in JAN !!

Please contact our reservation dept. for special negotiation.

### ● DL : in case of forwarding to BOG !!

Required to add the following statement to the CNEE field of MAWB ;

- ✓ "Descargue Directo" : Sending the shipment direct to CNEE.
- ✓ "Deposito aduanero XXXXX" : Sending the shipment to the W/H of CNEE.

### ● AC : Cancellation of the flights for the route ICN-YYZ !!

Stopped to operate AC062/D3 due to the change of winter schedule.

### ● AM : Adding a direct flight to MEX !!

Plan on operating flights to MEX daily effective 02Feb. .

### ● Cancellation of flag carriers !!

- ✓ OZ : LAX, SFO 30Jan CNXL, ATL 29Jan CNXL, DFW 28Jan CNXL.
- ✓ KE : VCP, MIA 24/25/29/31Jan CNXL.

## China/Taiwan/Hongkong/Japan

### ● China/Taiwan/Hongkong holidays in JAN

China	NY 1Jan, CNY 24~30Jan
Hongkong	NY 1Jan, CNY 25~28Jan
Taiwan	CNY 23~29Jan

### ● Many cancellations in the beginning of New year.

Required to check with the person in charge.

### ● RU (AIRBRIDGE CARGO AIRLINES LLC) : Precautions in case of cargo delivery

- ✓ For cargo that is brought in without sufficient details of the cargo in advance, Pivot weight will be charged after offloading and processing without the notification of the airline.
- ✓ Reason: Unavailable two-stage loading and cargo that has a big impact on the operation are brought in without prior notice → Loss of space and unexpected offload of third-party cargo.





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### ♥ YOU LOVE? THE LOVE! ♥

#### ● LUFTHANSA CARGO (LH)

Normal operation from 08Jan !

#### ● AIRBRIDGE CARGO AIRLINES (RU)

CANCEL until 5Jan, normal service from 9Jan !

#### ● SOUTH AFRICAN AIRWAYS (SA)

The suspension of SA287 HKG-JNB caused by Hong Kong situation was extended.

Period : from 24Nov'19 to 31Jan'20.

#### ● CEBU PACIFIC (5J)

Please refer to when proceeding to DXB!

In case of CH WT Less than 45K (M/N), Do not apply any AS45K!

e.g. In case of G. WT 40KG VOL. WT 43KG, Please apply CH WT as 43KG(N rate).

#### ● CESKOSLOVENSKE AEROLINIE(OK)

Please refer to the following Embargo DEST. VLC/VCE/OSR/ZAG/BHX : The flight plan is undecided and will be notified when the service resumes.

#### ● ETHIOPIAN AIRLINES (ET)

From 25Nov, ELI cases have been applied at regular prices or tariffs after the case has been checked at the head office. Please be careful when proceeding ELI with ET!

#### ● When making an application of deputizing for cargo bringing !!

1. Despite the presence of an airport agent, the agent refuses to carry it out at night or on a holiday and asks Woojung to carry it out.

2. In case of carry-in cargo to RUH/DMM/JED/MED bringing after the cut off time of WOO logistics center, partial shipment is poss. The partial shipment restrictions were canceled on 28Nov !

#### ● Winners of three-line acrostic poem for 유(Europe),중(China),아(Asia) !!

- Ramses Logistics : YunJoo Lee
- Logwin Air&ocean Korea : JeeMin Park
- First Express : YeJi Kim
- TNC Global : YoungRan Jung
- Hanaro TNS : YunJi Par

Congratulations to all of you! we will send you a certain gift.

☎ Will inform each related forwarders individually for the performance of Dec'19.

#### ♥ Happy New Year 2020 !!♥





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## JAN “핑동” 핑동 THINK 동남아

● **NZ / ICN-AKL Direct operation**

NZ : ICN-AKL

FLT NBR	From	To	OPS DAY	DEPT	ARRV
NZ076	2019.12.25	2020.2.22	1,3,4,6	21:55	13:05+1

AKL T/S Oceania – SYD/MEL/BNE/PER \*\* Promotion Rate available \*\*

\*\* Please fee free to contact us !! \*\*

● **5J MIN & NOR rate – Appying as IATA rate (AS45 not allowed)**

CWT 45K under (M/N) – Not allowed to apply any AS45K.

e.g. In case of G. WT 40KG VOL. WT 43KG, Please apply CH WT as 43KG(N rate).

● **D7 & XJ – OTHER FEE**

Other Fee	KRW	Remark
AWB fee	2,500	per AWB
MC (EDI Charge)	5,500	per AWB
MO (Transit fee)	3,000	per HWB
CCA fee	19,000	per CCA

※ MOC : Applying only for T/S cargo at KUL/DMK.

※ AWB Fee & MC (EDI Charge) : Applying for all cargo.



What is Australia day?

A day of invasion for Australian Aboriginal people, the first of its kind on January 26, 1788, by British sailors and settlers, the Australian Government considered the Aboriginal stance to “congratulate Australia for its current development, It is defined as “a day to look back on history”, development, It is defined as “a day to look back on history”.

핑동핑동핑동핑동핑동



+300kg 이상  
부킹시 “핑동”



- Please book more than 300kg!
- Shout "Tting Dong"!
- Get a starbuks gifticon!

※ Will give only five of you the gifts on a first-come, first-served basis!!

※ Starbucks gifticon will be sent in early Febuary.



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## Woojung Import Consolidation

### *Regular Consol Schedule:*

- America : LAX, JFK, ORD
- Canada : YYZ, YVR
- Japan : TYO, OSA
- East Asia : TPE, HAN

Please contact us for other areas.

For more information, please feel free to contact us below.

Woojung Air – Import (Mr.Soungyup Lee, Ms.Hyunkyung Lee, Ms.Jungsol Ra)  
TEL : 02 3271 3541 /3543      E-MAIL : [airin@woojungair.co.kr](mailto:airin@woojungair.co.kr)

## Others

- **Status of fuel & other surcharges by carrier**

- KE/OZ : FSC to be imposed from 16Jan'20 [ long haul : KRW300 /Kg, medium range : KRW280/kg, short haul : KRW270/kg ].
- LH : Airfreight Surcharge increased to KRW1,480/kg effective 13Jan'20

- **Other information**

- DL : Plan on reinstalling the ICN-MNL segment daily from 29Mar'20.
- OZ : Plan to operate non-scheduled flights for the route of ICN-MEL between 26Dec'19 and 20Feb'20 and B777 is going to be installed 1/7 (Thu).

- KE : Plan on operating regular charters as B777 to AKL & CHC from ICN between 24Dec'19 and 20Feb'20.
- LH : Recently, a digital service was introduced to provide online confirmation of spot fare and reservation confirmation. In the long term, we plan to link with forwarder system through API.

- **National holidays by country**

Please refer to the following link for national holidays provided by KOTRA.

[http://www.kotra.or.kr/kh/about/KHKINY150M.do?MENU\\_CD=F0496&TOP\\_MENU\\_CD=F0261&LEFT\\_MENU\\_CD=F0496&PARENT\\_MENU\\_CD=F0467](http://www.kotra.or.kr/kh/about/KHKINY150M.do?MENU_CD=F0496&TOP_MENU_CD=F0261&LEFT_MENU_CD=F0496&PARENT_MENU_CD=F0467)