우정 gram

Woojung Air Consolidation Inc. 5F 43 Dowha-Gil, Mapo-Gu, Seoul, Korea FAX : +82-2-3275-1327



Highlight :

- Korea's export slump extending to a 10th consecutive month and the same comes from air cargo market.
- □ Our newsletter "우정 gram" can also be seen on our website community → bulletin board.

Channel connection

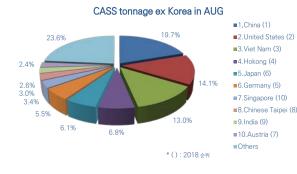


Import & Export and Air Freight Trends - Korea

South Korea's exports sank 11.7 percent in September from a year earlier, extending their slump to a 10th consecutive month, hurt by still weak prices of semiconductors and the yearlong trade row between the United States and China.

Outbound shipments reached \$44.7 billion last month, compared with the \$50.6 billion tallied a year earlier, and imports fell 5.6 percent on-year last month to \$38.7 billion according to the data compiled by the Ministry of Trade, Industry and Energy.

The country's trade surplus came to \$5.97 billion in September, marking 92 straight months in which the country's exports have exceeded imports. The table below shows CASS air cargo export tonnage by country in the top 10 countries. With the top 10 countries of China, the United States, Vietnam, Hong Kong, Japan and Germany they have achieved 43,280 tons and occupied 76.4% of total tonnage. There were some changes in the ranking compared to the same month of the previous year, and the total tonnage fell –7.9 percent from a year earlier.





1st Division – America/C&S America/Canada/China/Taiwan/Hongkong/Japan



- ➢ Hyunsuk Chu∶hschu@woojungair.co.kr ☎ +82-2-3271-3520
- ➢ Jiwan Park : jhpark@woojungair.co.kr ☎ +82-2-3271-3564
- Minhwan Ko : mhko@woojungair.co.kr 🕿 +82-2-3271-3523
- Hyoungtak Lim : htlim@woojungair.co.kr +82-2-3271-3524
- Hyesu Kwon : hskwon@woojungair.co.kr +82-2-3271-3529
- Seulbi Lee : sblee@woojungair.co.kr 🕿 +82-2-3271-3521
- ➢ Yunjin Choi∶yjchoi@woojungair.co.kr ☎ +82-2-3271-3522
- Changjin Song : cjsong@woojungair.co.kr +82-2-3271-3523
- Jiseon Kim : jskim@woojungair.co.kr +82-2-3271-3528
- Sera Park : srpark@woojungair.co.kr **☎** +82-2-3271-3525
- ➢ Hansoo Go∶hsgo@woojungair.co.kr ☎ +82-2-3271-3527
- Division eMail : usa@woojungair.co.kr, china@woojungair.co.kr

America/C&S America/Canada

• CM operation to PTY

Copa America Airline provides better service for cargo to PTY hub.

• DL providing a stable space and service

As securing a lot of space to LAX and TS to western region including space to middle east region, please feel free to contact us.

• UA reducing the frequency

Due to CXX of UA806, reducing the frequency of ICN–SFO from 7/7 into 1/7 effective 27Oct'19.

• KAS mandatory to band when bringing in cargo!

When american carriers (AA,DL,HA,UA) bring cargo into KAS, it is mandatory to band.

• QT precautions on transport

W/H charges are imposed by Colombia, El Salvador in case of delay, it is required to ask thier customers to pick up cargo in time without delay.

• NH freighter operation to ORD

Operating freighter to ORD from 27Oct'19!! Please feel free to contact us.



China/Taiwan/Hongkong/Japan

 KJ(Air Incheon) Apple MacBook Pro 15-inch being banned by a battery fault

Apple MacBook Pro Laptop – 15 inches (Production Period: Sep'15 – Feb'17) banned for recalled products from 19Sep'19, as adviced by the ministry of land, infrastructure, and transport.

• Holidays of China and Hongkong in OCT

-		-
China	National Day	2019.10.1 ~ 10.7
Taiwan	National Day	2019.10.10 ~ 10.13
Hongkong	HK National Day	2019.10.1
	Chung Yeung Festival	2019.10.7

• NH cutoff time adjustment (due to increased cargo in W/H)

Fasiabtas	Flight No.	NH8480	NH8478	NH8474
Freighter	Delivery	19:00 (-1)	22:00 (-1)	13:00 (0)
Pax flight	RFS No.	NN8351	NN8353	NN8198
(ICN-GMP-HND)	ICN delivery	16:00 (-1)	19:00 (-1)	13:00 (0)

• EVA Air Cargo BR159 observing cutoff time

BR159 (Dep/19:45), its cutoff has been allowed until 16:00, but delivered shipments after 15:45 from 25Sep'19 are offloaded without exception.





- ➢ Namsu Hwang : nshwang@woojungair.co.kr ☎ +82-2-3271-3560
- ➢ Ungil Seo : wkseo@woojungair.co.kr ☎ +82-2-3271-3548
- Seulgi Lee : sk1lee@woojungair.co.kr state +82-2-3271-3544
- ➢ Jihoon Yu∶jhyu@woojungair.co.kr ☎+82-2-3271-3547
- ➢ Sihoo Min∶shmin@woojungair.co.kr ☎ +82-2-3271-3565

- ➢ Hanbit Jang : hbjang@woojungair.co.kr ☎ +82-22-3271-3549
- Soojin Lee : sjlee@woojungair.co.kr 2 +82-2-3271-3561
- ➢ Miyeon Lee : my1lee@woojungair.co.kr ☎ +82-2-3271-3550
- Division eMail : eu1@woojungair.co.kr, eu2@woojungair.co.kr

YOU LOVE? THE LOVE! 🕊

• AEROFLOT-RUSSIAN INTERNATIONAL AIRLINES (SU)

Reducing the frequency of flight into one per day from Oct, Non-operation of SU253, operating SU251 only. So it is required to check space in advance.

• EGYPTAIR (MS)

Installing Wide body A/C for the route of CAI-LOS from 25Oct'19!!!

• BRITISH AIRWAYS (BA)

- Mandatory to check packing's condition, label and battery's weight in case of forwarding cargo containing lithium battery!
- ✓ Shipments from DEXIN International Logistics Ltd (China) are prohibited from forwarding via BA.
 ✓

• ETIHAD CRYSTAL CARGO (EY)

- ✓ New installation of freighter to JNB : Every SAT
- ✓ As A/C type to CDG is upgraded and operated 2 per day, smooth connections are expected !
- ✓ Implementing E-AWB effective 15Oct'19 !!
 - ① Required to transmit FWB for all shipments on EY direct flight (EY873 ICN-AUH).
 - ② The current process (accepting paper air waybill) remains unchanged for shipment be forwarded by other carriers (KE,OZ,5J,PR,PO etc) !
- ✓ CSD(Consignment Security Declaration) : Mandatory to attach the CSD for all cargo to be forwarded by EY. Make sure there are no delays

in freight due to missing documents. Need 2 CSD on EY873 and 4 CSD on Offline via HKT/MNL/PVG/HKG.

• AIR ASTANA (KC)

Mandatory to write TAX NBR/HS Code in the column of "Handling Information" for all cargo to IST when transmitting EDI. Failure to fill in will result in not only the problems of customs clearance but also penalties from the airline.

• AIR MAURITIUS (MK)

Mandatory to write CNEE BRN for cargo to MRU BRN (Business Registration Number). Make sure to check it in advnace.

• SOUTH AFRICAN AIRWAYS (SA)

Possible to negotiate additionally for cargo on RU ex ICN to JNB/CPT/DUR/LUN/DAR/LAD/LOS by SA. Now under way to book cargo on RU & PO for the segment of ICN-HKG which is more than 100kg. (Possible to apply for C/WT as100KG but it is not allowed to issue CCA after closing AWB)





3rd Division - South East Asia/South West Asia/Oceania

 \geq

 \geq



- Daegeun You : dkyou@woojungair.co.kr 2 +82-2-3271-3580
- \triangleright
- Youngsung Kim : yskim@woojungair.co.kr 2 +82-2-3271-3584 \triangleright
- Minyoung Yang : myyang@woojungair.co.kr # +82-2-3271-3582

 - Jiwoong Han : jwhang@woojungair.co.kr 🛛 🕿 +82-2-3271-3584 Sangchul Park : scpark@woojungair.co.kr 2 +82-2-3271-3585
- Division eMail : asia@woojungair.co.kr ≻



PR : Aircraft type adjustment for segment ICN-MNL in OCT

The wide body, which was operated ICN-MNL every TUE, SAT, runs on the narrow body during the month of October as follow.

- ✓ Narrow body : 1, 5, 8, 10, 12, 15, 16, 17, 19, 21, 22, 23, 24.26
- ✓ Wide body : the rest dates except the above.

• AI : Provided direct service to DEL since 19Sep'19

- ✓ Operating AI313 [12:05 -16:35] 4/7 D1.2,4,6
- ✓ Writing KRW2,275 as DOC fee on MAWB, but actually KRW2,280 is charged from 16Sep'19.

- GA : GA879 [10:35–15:50] // ICN–JKT cancellation in OCT
- ✓ Cancellation : 02Oct(Wed), 04Oct(Fri), 07Oct(Mon) 09Oct(Wed).
- ✓ Normal operation : GA871 (ICN-DPS-CGK).
- KE : Closing the direct service to NAN & NZ increasing the rate to NAN

As KE has closed the direct service to NAN since 17Sep'19, it's only possible to send cargo on NZ via NRT-AKL. NZ has increased the rate since 01Oct'19 accordingly.

Kakao taxis might be available in Southeast Asia?!

According to the industry, Kakao Mobility is discussing with Grab a way to provide a service for Korean Kakao T app users to call Grab Taxi in Vietnam.

As a result of the consultation, the timing of the related service has not been determined.

Kakao Mobility launched a taxi roaming service with Japan's local taxi operator "Japan Taxi" last year.

'Maybe we can see a KaKao taxi in Vietnam soon?'







- ➢ Soungyup Lee : youpslee@woojungair.co.kr ☎ +82-2-3271-3540
- ➢ Hyunkyung Lee : hklee@woojungair.co.kr ☎ +82-2-3271-3541
- ➢ Jungsol Ra∶jsra@woojungair.co.kr ☎+82-2-3271-3543
- Division eMail : airin@woojungair.co.kr
- Nate on Massenger : wooj-airin@nate.com

• How the right communication process and data management style augment shipment handling and reduce risk.

In international shipment management unnecessary workload changes and failure to communicate efficiently and effectively lead to errors and delays in shipment processing. Multiple

stakeholders, dozens of calls, variations of documents, process steps, and diverse transport management systems (TMS) complicate international shipping even further.



The Problem : Inefficient Communications Within Freight Forwarding Processes Lead to Rolled Over Freight and Delays The complex nature of freight forwarding is on process indication. During this second level of reorganization, an error — the incorrect entry of shipment weight — occurs. The error goes overlooked due to an assumed complete shipment scheduling, and the shipment is rolled over at the harbor. Although the original problem was a delayed shipment, the biggest issue arose when the error occurred during communications.

The Cause : Ongoing Communication Between Your Business, Freight Forwarders, and Local Agents Leads to Errors Due to the differences in time zones, spoken languages, and operations, the freight forwarder and foreign operations teams need to communicate, share information, and documents sometimes feeling pressured. The time spent between backand-forth communications by phone and sometimes at odd hours could easily lead to inaccurate data entry or mishandled document(s). When entering data within different systems of records, and sharing documents via emails and fax machines the incorrect or missing information may result in problems later in scheduling, shipping, and delivery.

The Solution : Centralized Shipment Handling That Integrates With the TMS Is Essential to Timely, Accurate International Shipping

The solution allows the agent to upload delivery documents and enter information from the integrated supply network input. Because information is stored within an integrated platform, it creates transparency and minimizes the risk of human error. Ultimately, even if there is a mistake in a physical call, it provides a way to automatically populate the integrated recording system and access the same data, documents, and information in real time. Additional visibility gains follow the integration of such platforms with ERP systems, allowing agents to tap the value of a dedicated, centralized platform from their systems. Meanwhile, business intelligence (BI) within the platform evaluates and identifies shipments in a critical state, such as those that violated shipment health rules. Shipment health refers to the likelihood of a shipment's expected and timely delivery, and automatic reminder emails ensure all agents know when health status changes or requires attention.

The Advantage : Improved Communication Offers Additional Benefits.

Integrated and automated communications processes contribute to greater transparency More information helps eliminate the risk of unspecified errors. In addition, early detection of deviations in a shipping tender, also known as an exception, could allow agents and freight forwarders to coordinate their transport data and ensure that the cargo arrives fully on time. Since the system is linked with exception management tools within the TMS, agents can report rollovers and space not released. In other words, shippers can identify exceptions and avoid the costs or delays associated with unaddressed exceptions. In the traditional example above, simply addressing the exception could save a numerous number of calls and countless hours of work. Based on various case studies digital freight forwarding system use is associated to decrease in time between the cargo ready date (CRD) and the estimated time of departure (ETD). As a result, shippers can shorten delivery windows, optimize their inventory, and more accurately forecast deliveries. The advantages are clear. Optimized communication management and integrated platforms empower shippers, freight forwarders, local agents, and carriers with more information and insight into international shipment management. Since communications reside within the platform and rely on automated notifications, nothing gets overlooked. When problems do arise, they can be addressed before causing severe disruption. Ultimately, technology again wins the battle for efficiency.

For further information, please contact us below.

Woojung Air – Import (Mr.Soungyup Lee, Ms.Hyunkyung Lee, Ms.Jungsol Ra) TEL : 02 3271 3541 /3543 E-MAIL : airin@woojugnair.co.kr



Status of fuel & other surcharges by carrier

- ✓ KE/OZ : FSC to be imposed from 16Oct'19 [long haul : KRW300 /Kg, medium range : KRW280/kg, short haul : KRW270/kg].
- ✓ QT : FSC to be imposed from 11Oct'19 is KRW300/kg.

Other information

- ✓ OZ : Reducing the route of ICN-LHR (A300-900) from 7/7 into 5/7 effective 02Oct'19.
- ✓ OZ : Plan to operate non-scheduled flights for the route of ICN-MEL between 26Dec'19 and 20Feb'20 and B777 is going to be installed 1/7 (Thu).
- ✓ DSV : As merged Panalpina, the name of the group is officially changed into DSV Panalpina.

National holidays by country

Please refer to the following link for national holidays provided by KOTRA.

http://www.kotra.or.kr/kh/about/KHKINY150M.do?M ENU_CD=F0496&TOP_MENU_CD=F0261&LEFT_MEN U_CD=F0496&PARENT_MENU_CD=F0467

